#### Agro Tech Foods Limited

# Regd. Office: 31, Sarojini Devi Road, Secunderabad - 500 003 Financial Results (provisional) for the Quarter ended 30 June, 2007

Rs. Millions

	RS. Millions				
		Quarter ended		Year ended	
Ī		30-6-2007	30-6-2006	31-3-2007	
		Unaudited	Unaudited	Audited	
[1]	Net Sales / Income from Operations ( Net of Trade Discounts)	2,529	2,453	10,381	
[2]	Other Income	2,329	2,433	29	
[2]		4	ı	29	
[3]	Total Expenditure	2,487	2,408	10,167	
[၁]		*	,		
	a) (Increase)/decrease in stock in trade	(19)	(26)	(93)	
	b) Consumption of materials	2,252	2,221	9,372	
	c) Staff Cost	54	43	184	
	d) Other Expenditure	200	170	704	
[4]	Interest/Finance Charges	11	11	26	
[5]	Profit Before Depreciation, Amortisation & Tax (1+2-3-4)	35	35	217	
[6]	Depreciation / Amortisation	6	6	22	
' '	'				
[7]	Profit Before Taxation (5-6)	29	29	195	
[.,]					
[8]	Provision for Taxation				
[0]	a) Current	3	3	21	
	b) Fringe Benefits Tax	2	3	12	
	c) Deferred	(1)	2	1	
	L) Deferred	(1)	2	Į.	
[0]	Desti Ation Tour (7.0)	0.5	04	404	
[9]	Profit After Tax (7-8)	25	21	161	
<u> </u>					
[10]	Paid-up Equity Share Capital	244	244	244	
[11]	Reserves excluding Revaluation Reserves			712	
	(Net of Debit balance in Profit and Loss Account)				
[12]	Basic and diluted EPS	1.03	0.88	6.60	
[13]	Aggregate of Public Shareholding				
l ' '	Number of Shares	8,560,310	8,560,310	8,560,310	
Ī	Percentage Shareholding	35.12%	35.12%	35.12%	
	- oroundge charonolaing	00.1270	00.1270	00.1270	
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#### | NOTES:

- As a result of continuation of the strategy to de-risk the business, turnover of the quarter of the Sourcing and Institutional business has declined by 15% while turnover of the Branded business has grown by 23%. As a result the composite impact is a growth in turnover of 3%.
- The 'Other Expenditure' of the quarter includes a significant increase in brand investment. The recurring element in the increase in 'Staff Cost' is lower than the overall increase reported in the quarte
- During the current quarter, the Income Tax Appellate Tribunal ("ITAT"), Hyderabad has allowed the appeal filed by the Company against the demand of Rs. 128.70 million raised by the income tax authorities relating to income tax on sale of Mantralyam Undertaking for the Assessment Year 1997-98. Pending the consequential orders by the assessing officer giving effect to the ITAT order, the above results do not consider the impact arising on account of interest on amounts paid in advance against the demand.
- 4 Figures for the previous periods have been regrouped wherever necessary.
- 5 During the quarter, 21 investor communications were received and were disposed off. There were no complaints pending both at the beginning and end of the quarter.
- 6 The above results were approved at the Meeting of Board of Directors held on 25th July, 2007.

Registered Office:

31 Sarojini Devi Road Secunderabad 500 003 Sd/-Director

Dated: 25th July, 2007

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### **AGRO TECH FOODS LIMITED**

# Segmentwise Revenue, Results and Capital Employed Under Clause 41 of the Listing Agreement

Rs. Millions

	Particulars	Quarte	Year ended	
SI. No.		30-06-2007	30-06-2006	31-03-2007
		Unaudited	Unaudited	Audited
1	Segment Revenue			
	(a) Branded Foods	1,415	1,146	5,426
	(b) Sourcing & Institutional Business	1,519	1,617	6,288
		2,934	2,763	11,714
	Less: Inter Segment Revenue	405	310	1,333
	Net Sales/Income from Operations	2,529	2,453	10,381
2	Segment Results			
_	Profit/Loss before Tax			
	and interest from each segment			
	(a) Branded Foods	49	34	191
	(b) Sourcing & Institutional Business	22	27	101
		71	61	292
	Less:			
	(i) Interest & Finance Costs	11	11	26
	(ii) Other Un-allocable Expenditure	31	21	71
	net off un-allocable Income			
	Total Profit Before Tax	29	29	195
3	Capital Employed			
	Segment Assets-Segment Liabilities			
	(a) Branded Foods	498	534	485
	(b) Sourcing & Institutional Business	419	462	495
	(c) Other un-allocable net assets	64	(173)	(25)
	Total Segment Assets	981	823	955

## **Notes**

The company's business is classified into two segments, namely: Branded Foods and Sourcing & Institutional Business.

Branded Foods segment includes products sold under the brands of Sundrop, Act II, Crystal, Rath, Sudham & Healthy World.

Sourcing & Institutional Business segment includes oils and agricultural raw materials procurement, Crystal and Rath Bulk Packs, Seed Buying & Processing Operations, Food Service & Poultry Feed Ingredients.

Gross Sales from operations includes Export Turnover of Rs. 0.7 million during the current quarter (Rs. 3.6 million for the quarter ended 30th June 2006).

Inter segment sales are accounted for at market prices.

Figures for the previous periods have been regrouped wherever necessary.